



DAY 1: Thursday, January 24

5:30 PM Shuttle departs for Jack's office.

6:00 PM **INTRO TO TC2000**
Don Creech

Upon arrival, start your PCs. You will learn how to set up your TC2000 the way Don and Jack have. In just a bit over 2 hours, you will have the fully professional settings that have taken Jack and Don years to develop.

8:45 PM Pack up and get ready for shuttle.

9:00 PM Shuttle picks up for return to hotel.

DAY 2: Friday, January 25

6:30 AM Breakfast at the hotel (included with your hotel rate).

7:30 AM Shuttle departs for Jack's office.

8:00 AM **INTRODUCTION**
Bill Good

8:05 AM

WEEKLY REVIEW

Jason Roberts

First, Jason will teach his investment process, which follows a slower approach than what you will learn from Don and Jack. Follow along, step-by-step, as Jason decides every week: Offensive or Defensive? Buy, Sell, or Hold?

8:45 AM

PRESENTING A COMPLEX TOPIC IN A SIMPLE WAY

Jason Roberts

Next, learn Jason's presentation, which he makes mostly to engineers. Learn how to present the features and benefits of technical analysis to clients and prospects in a way that isn't technical.

9:45 AM

Break

10:00 AM

WHY TRADITIONAL INVESTING DOESN'T WORK

Don Creech

Next up is Don's public presentation. In this session, you will learn how he presents his message to prospects

- 11:00 AM **TRADING RULES**
Don Creech
- Select Trading Rules
 - Global Trading Rules
 - Concentrated Portfolio Trading Rules
- 12:00 PM **Lunch (provided)**
- 1:00 PM **BUILDING A PORTFOLIO**
Don Creech
- Learn how Don builds portfolios for his clients.
- 2:45 PM **Break**
- 3:00 PM **PREPARING THE WATCH LIST**
Don Creech
- 4:45 PM End of Day 2. Pack up and prepare for the shuttle.
- 5:00 PM Shuttle departs for hotel.

DAY 3: Saturday, January 26

- 6:30 AM Breakfast at the hotel (included with your hotel rate).
- 7:30 AM Shuttle departs for Jack's office.

8:00 AM

DINNER SEMINAR PRESENTATION

Speaker TBD

How to generate leads with dinner seminars.

9:00 AM

SECOND OPINION PROCESS

Jack Reutemann

Jack will take you through his second opinion process, an invaluable method for converting prospects into clients.

9:45 AM

Break

10:00 AM

ARE YOU READY FOR BEAR MARKET #17?

Jack Reutemann

This is Jack's presentation. You can present this on your iPad or other tablet. It's a powerful "highlight reel" of what you do and why.

12:00 PM

Lunch (provided)

1:00 PM

Q&A Session

Jack, Don, and Jason

2:15 PM

WHERE TO GO NEXT

Bill Good

Bill will explain how to use what you've learned to grow, and what to do when you get home.

2:45 PM

Adjourn.